



CAPRICORN  
INVESTMENT  
PARTNERS



the Pentad Group

# CIP - Fee Guide

## Fees for preparing the advice

### Initial Advice

- The minimum fee for a comprehensive financial plan is \$1,080
- For complex situations we may first provide you with a brief Scope of Work document after your first meeting.
- Capstar is provided as a no advice offering. You simply pick up a Product Disclosure Statement and make your own decisions.

### Implementation of the advice

- The implementation fee for Platinum and Gold clients will be outlined by your adviser in the Statement of Advice to be prepared and presented, and/or the Scope of Work document.
- You chose whether you wish CIP to implement the advice, or whether you would like to do it yourself.
- There is no implementation fee for Capstar customers.

## Fees for ongoing advice on individually managed accounts

You chose whether you wish CIP to provide you with ongoing advice to manage your financial affairs on an ongoing basis.

### Capricorn Platinum

CIP's premium service using Individually Managed Accounts.

- Ongoing service fees will be detailed in the Statement of Advice and/or Scope of Work provided by your adviser and will vary to suit individual needs.

#### An example of how Platinum works:

Portfolio management fees based on asset value are equitable because they clearly align CIP's interests with client interests. There is a standard administrative charge of \$150 per portfolio per annum and a fee based on a percentage of your portfolio, excluding property and CIP related investments (investments in CIP's managed fund for example). The level of the portfolio based fee depends on the size of the portfolio and its complexity. A Platinum premium of between \$1,000 and \$2,500 applies, depending on the ongoing level of service you require. There is an additional fee of \$500 per annum for direct property assets held in your portfolio.

Based on a typical portfolio with two meetings per year, ongoing portfolio management and advice would cost around \$4,900 per annum for a standard \$300,000 portfolio.

You may pay your annual fee in advance, and receive a 10 per cent discount. If you do this you will avoid the possibility of increased fees if the value of your portfolio rises with the market, but you will still pay the same if the market falls.

If your portfolio contains assets that have been purchased with borrowed funds e.g. through a margin loan or home equity access, your fee will be calculated differently and will be outlined in the Statement of Advice and/or Scope of Work document.



## Capricorn Gold

CIP's fee saving package offer, using Individually Managed Accounts.

- Ongoing service fees will be detailed in the Statement of Advice and/or Scope of Work provided by your adviser and will vary to suit individual needs.

### An example of how Gold works:

Portfolio management fees based on asset value are equitable because they clearly align CIP's interests with client interests. There is a standard administrative charge of \$150 per portfolio per annum and a fee based on a percentage of your portfolio, excluding property and CIP related investments (investments in CIP's managed fund for example). The level of the portfolio based fee depends on the size of the portfolio and its complexity. There is an additional fee of \$500 per annum for property assets held in your portfolio.

Based on a typical portfolio with one meeting per year, ongoing portfolio management and advice would cost around \$3,900 per annum for a standard \$300,000 portfolio. The cost of ongoing structural/financial advice is not included in the Gold package.

You may pay your annual fee in advance, and receive a 10 per cent discount. If you do this you will avoid the possibility of increased fees if the value of your portfolio rises with the market, but you will still pay the same if the market falls.

If your portfolio contains assets that have been purchased with borrowed funds e.g. through home equity access, your fee will be calculated differently and will be outlined in the Statement of Advice and/or Scope of Work document.

## Fees for ongoing advice for managed funds

- Choose between ongoing investment and structural advice, or go it alone and make your own decisions.

### Capricorn Capstar

CIP's no advice investment opportunity

- Implementation fee nil
- Ongoing fee nil
- Capricorn Diversified Investment Fund (CDIF) has an inbuilt management fee that is disclosed in the Product Disclosure Statement that accompanies that fund.
- Share trading service – see over

## Fees for transaction services

These are examples of fees that you may incur if you leave our service at your discretion, or for matters not related to a portfolio managed by CIP.

- Ad-hoc requests for bill payments and cash, unrelated to portfolio – two per month free and then \$30 per time.
- Transfer of existing securities off existing HIN \$40 per security
- Ongoing receipt and processing of dividends \$30 per dividend
- Ongoing receipt and forwarding of ATO and Centrelink material \$30 per transaction
- Any other costs that we incur on your behalf at an hourly rate
- We are also entitled to charge you for leaving our service where your decision involves additional work for us.



## Life insurance

Life insurance advice is provided separately to financial advice, but might be a part of it. CIP receives remuneration from the life companies it represents, through commissions paid on these policies.

Life insurance commission rates can vary from 0-130% of the cost of the first years' premium, and up to 50% of the cost of renewals.

CIP has some latitude in the rate of commission that it sets and will tell you about this in the Statement of Advice prepared for you

## Share Trading

CIP's share trading service is conducted through the adviser online service offered by CommSec. Brokerage rates generally vary between 1 per cent and 2 per cent with a minimum of \$55, including GST. These matters are agreed with your adviser when setting up a new account.

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### Capricorn Investment Partners

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